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12/9/88

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

OCTOBER 1988

Shipments of manufactured homes declined again in October, off by 2,164 homes or -9.8 percent. Year-to-date shipments are off by 14,590 homes or -7.3 percent. It appears likely that shipments will fall below the 220,000 level for the first time since 1975.

The Pacific Region continues to gather strength, up 10.3 percent through October, and California has the largest relative shipment gain of the top ten shipment states, +7.9 percent.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through October

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	19,010	10.2	- 1.4	19,276	9.6
East North Central	25,222	13.5	- 0.1	25,193	12.5
West North Central	8,874	4.8	+ 2.8	8,630	4.3
South Atlantic	67,501	36.2	- 10.2	75,147	37.3
South Central	34,495	18.5	- 17.3	41,734	20.7
Mountain	9,940	5.3	- 14.8	11,672	5.8
Pacific	15,381	8.2	+ 10.3	13,951	6.9

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through October

		1988			1987		
	STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	19,174	10.6	- 12.2	21,838	11.2	1
2.	North Carolina	16,333	9.1	- 17.8	19,858	10.2	2
3.	Georgia	12,702	7.0	+ 0.6	12,678	6.5	3
4.	Alabama	9,697	5.4	- 0.9	9,784	5.0	5
5.	South Carolina	9,517	5.3	- 5.9	10,110	5.2	4
6.	California	8,752	4.9	+ 7.9	8,110	4.1	8
7.	Michigan	8,704	4.8	+ 1.4	8,584	4.4	6
8.	Tennessee	7,702	4.3	- 5.3	8,134	4.2	7
9.	New York	6,867	3.8	- 1.2	6,948	3.6	10
10.	Pennsylvania	6,313	3.5	+ 2.8	6,140	3.1	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971	16,673	- 20.5%	Jan-July	135,668	124,083	- 8.5%
August	21,996	21,894	- 0.5%	Jan-Aug	157,664	145,977	- 7.4%
September	21,700	20,614	- 5.0%	Jan-Sep	179,364	166,591	- 7.1%
October	22,162	19,847	- 10.4%	Jan-Oct	201,526	186,438	- 7.5%
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1987	1988	% Change		1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880	16,708	- 20.0%	Jan-July	135,656	124,329	- 8.3%
August	21,961	21,879	- 0.4%	Jan-Aug	157,617	146,208	- 7.2%
September	21,620	20,603	- 4.7%	Jan-Sep	179,237	166,811	- 6.9%
October	21,971	19,807	- 9.8%	Jan-Oct	201,208	186,618	- 7.3%
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1987	1988		1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%	2.7%	July	475	442
August	2.3%	2.1%	August	510	457
September	2.7%	2.3%	September	590	468
October	3.5%	2.6%	October	781	508
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	October 1987	October 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	59	0.0%	0	567	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,550	1,433	- 7.5%	13,335	13,036	- 2.2%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,550**	**1,492**	**- 3.7%**	**13,335**	**13,603**	**2.0%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,988	2,845	- 4.8%	25,130	24,622	- 2.0%
Michigan *	*	*	---	*	*	---
Ohio	320	344	7.5%	2,792	2,917	4.3%
Wisconsin	287	308	7.3%	2,563	2,633	2.7%
Total	**3,595**	**3,497**	**- 2.7%**	**30,485**	**30,172**	**- 1.0%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	207	182	- 12.1%	1,617	1,843	14.0%
Minnesota	195	194	- 0.5%	1,808	1,881	4.0%
Missouri	75	49	- 34.7%	518	394	- 23.9%
Nebraska	214	222	3.7%	1,999	2,071	3.6%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**691**	**647**	**- 6.4%**	**5,942**	**6,189**	**4.2%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,841	1,688	- 8.3%	16,857	15,072	- 10.6%
Georgia	3,261	2,720	- 16.6%	29,352	28,520	- 2.8%
Maryland *	*	*	---	*	*	---
North Carolina	2,787	2,109	- 24.3%	24,754	19,529	- 21.1%
South Carolina *	*	*	---	*	*	---
Virginia	386	366	- 5.2%	3,716	3,430	- 7.7%
West Virginia *	*	*	---	*	*	---
Total	**8,275**	**6,883**	**- 16.8%**	**74,679**	**66,551**	**- 10.9%**
South Central						
Alabama	2,111	1,906	- 9.7%	19,789	18,474	- 6.6%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	373	510	36.7%	3,837	4,636	20.8%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,322	1,350	2.1%	12,377	12,303	- 0.6%
Texas	1,114	453	- 59.3%	11,620	5,829	- 49.8%
Total	**4,920**	**4,219**	**- 14.2%**	**47,623**	**41,242**	**- 13.4%**

Mobile/Manufactured Home Production

	October 1987	October 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	406	289	- 28.8%	4,301	3,696	- 14.1%
Colorado	53	40	- 24.5%	465	412	- 11.4%
Idaho	241	281	16.6%	2,266	2,220	- 2.0%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**700**	**610**	**- 12.9%**	**7,032**	**6,328**	**- 10.0%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,077	1,116	3.6%	10,013	10,148	1.3%
Hawaii *	*	*	---	*	*	---
Oregon	537	688	28.1%	4,582	5,588	22.0%
Washington	118	136	15.3%	1,187	1,083	- 8.8%
Total	**1,732**	**1,940**	**12.0%**	**15,782**	**16,819**	**6.6%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	699	559	- 21.5%	6,648	5,534	- 16.9%
Total Production	**22,162**	**19,847**	**- 10.4%**	**201,526**	**186,438**	**- 7.5%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	October 1987	October 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut	30	22	- 26.7%	287	211	- 26.5%
Maine	336	266	- 20.8%	2,370	2,354	- 0.7%
Massachusetts	87	79	- 9.2%	690	619	- 10.3%
New Hampshire	136	138	1.5%	1,183	1,182	- 0.1%
New Jersey	73	52	- 28.8%	779	582	- 25.3%
New York	802	763	- 4.9%	6,948	6,867	- 1.2%
Pennsylvania	681	683	0.3%	6,140	6,313	2.8%
Rhode Island	20	7	- 65.0%	149	100	- 32.9%
Vermont	95	96	1.1%	730	782	7.1%
Total	**2,260**	**2,106**	**- 6.8%**	**19,276**	**19,010**	**- 1.4%**
East North Central						
Illinois	394	316	- 19.8%	3,138	2,748	- 12.4%
Indiana	647	682	5.4%	5,541	5,797	4.6%
Michigan	982	1,093	11.3%	8,584	8,704	1.4%
Ohio	688	689	0.1%	5,955	5,810	- 2.4%
Wisconsin	237	236	- 0.4%	1,975	2,163	9.5%
Total	**2,948**	**3,016**	**2.3%**	**25,193**	**25,222**	**0.1%**
West North Central						
Iowa	99	125	26.3%	752	1,002	33.2%
Kansas	131	127	- 3.1%	1,278	1,326	3.8%
Minnesota	154	146	- 5.2%	1,481	1,569	5.9%
Missouri	449	372	- 17.1%	3,993	3,825	- 4.2%
Nebraska	46	44	- 4.3%	408	396	- 2.9%
North Dakota	15	29	93.3%	210	230	9.5%
South Dakota	55	56	1.8%	508	526	3.5%
Total	**949**	**899**	**- 5.3%**	**8,630**	**8,874**	**2.8%**
South Atlantic						
Delaware	190	193	1.6%	1,671	1,587	- 5.0%
Florida	2,399	2,124	- 11.5%	21,838	19,174	- 12.2%
Georgia	1,418	1,154	- 18.6%	12,628	12,702	0.6%
Maryland	141	132	- 6.4%	1,132	1,118	- 1.2%
North Carolina	2,224	1,843	- 17.1%	19,858	16,333	- 17.8%
South Carolina	1,183	945	- 20.1%	10,110	9,517	- 5.9%
Virginia	534	573	7.3%	5,158	4,734	- 8.2%
West Virginia	297	225	- 24.2%	2,752	2,336	- 15.1%
Total	**8,386**	**7,189**	**- 14.3%**	**75,147**	**67,501**	**- 10.2%**
South Central						
Alabama	980	928	- 5.3%	9,784	9,697	- 0.9%
Arkansas	331	361	9.1%	3,936	3,225	- 18.1%
Kentucky	488	482	- 1.2%	4,719	4,792	1.5%
Louisiana	171	99	- 42.1%	2,054	1,175	- 42.8%
Mississippi	428	306	- 28.5%	4,422	3,659	- 17.3%
Oklahoma	80	38	- 52.5%	1,007	485	- 51.8%
Tennessee	875	855	- 2.3%	8,134	7,702	- 5.3%
Texas	734	305	- 58.4%	7,678	3,760	- 51.0%
Total	**4,087**	**3,374**	**- 17.4%**	**41,734**	**34,495**	**- 17.3%**

Mobile/Manufactured Home Shipments

	October 1987	October 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	509	338	- 33.6%	5,001	4,053	- 19.0%
Colorado	103	71	- 31.1%	771	707	- 8.3%
Idaho	54	63	16.7%	538	496	- 7.8%
Montana	48	44	- 8.3%	462	372	- 19.5%
Nevada	213	259	21.6%	1,711	1,949	13.9%
New Mexico	277	166	- 40.1%	2,752	2,007	- 27.1%
Utah	35	47	34.3%	325	279	- 14.2%
Wyoming	17	5	- 70.6%	112	77	- 31.3%
Total	**1,256**	**993**	**- 20.9%**	**11,672**	**9,940**	**- 14.8%**
Pacific						
Alaska	0	1	0.0%	1	18	700.0%
California	848	993	17.1%	8,110	8,752	7.9%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	286	389	36.0%	2,441	3,140	28.6%
Washington	361	379	5.0%	3,399	3,469	2.1%
Total	**1,495**	**1,762**	**17.9%**	**13,951**	**15,381**	**10.3%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	590	468	- 20.7%	5,605	6,195	10.5%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**21,971**	**19,807**	**- 9.8%**	**201,208**	**186,618**	**- 7.3%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And

Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1988 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	149	62	211	*	*	*
Maine	1,940	414	2,354	443	124	567
Massachusetts *	355	264	619	*	*	*
New Hampshire *	772	410	1,182	*	*	*
New Jersey *	277	305	582	*	*	*
New York *	4,183	2,684	6,867	*	*	*
Pennsylvania	3,878	2,435	6,313	7,841	5,195	13,036
Rhode Island *	60	40	100	*	*	*
Vermont *	565	217	782	*	*	*
Total	**12,179**	**6,831**	**19,010**	**8,284**	**5,319**	**13,603**
	64.1%	**35.9%**	**100.0%**	**60.9%**	**39.1%**	**100.0%**
East North Central						
Illinois *	1,858	890	2,748	*	*	*
Indiana	3,891	1,906	5,797	15,936	8,686	24,622
Michigan *	4,986	3,718	8,704	*	*	*
Ohio	4,072	1,738	5,810	2,168	749	2,917
Wisconsin	1,878	285	2,163	2,230	403	2,633
Total	**16,685**	**8,537**	**25,222**	**20,334**	**9,838**	**30,172**
	66.2%	**33.8%**	**100.0%**	**67.4%**	**32.6%**	**100.0%**
West North Central						
Iowa *	749	253	1,002	*	*	*
Kansas	828	498	1,326	1,347	496	1,843
Minnesota	1,128	441	1,569	1,304	577	1,881
Missouri	2,709	1,116	3,825	45	349	394
Nebraska	178	218	396	1,157	914	2,071
North Dakota *	130	100	230	*	*	*
South Dakota *	308	218	526	*	*	*
Total	**6,030**	**2,844**	**8,874**	**3,853**	**2,336**	**6,189**
	68.0%	**32.0%**	**100.0%**	**62.3%**	**37.7%**	**100.0%**
South Atlantic						
Delaware *	1,027	560	1,587	*	*	*
Florida	6,474	12,700	19,174	4,473	10,599	15,072
Georgia	6,393	6,309	12,702	14,488	14,032	28,520
Maryland *	679	439	1,118	*	*	*
North Carolina	10,600	5,733	16,333	13,824	5,705	19,529
South Carolina *	5,800	3,717	9,517	*	*	*
Virginia	3,187	1,547	4,734	2,822	608	3,430
West Virginia *	1,667	669	2,336	*	*	*
Total	**35,827**	**31,674**	**67,501**	**35,607**	**30,944**	**66,551**
	53.1%	**46.9%**	**100.0%**	**53.5%**	**46.5%**	**100.0%**

Year-To-Date .

1988 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	7,538	2,159	9,697	13,701	4,773	18,474
Arkansas *	2,477	748	3,225	*	*	*
Kentucky *	3,501	1,291	4,792	*	*	*
Louisiana *	1,004	171	1,175	*	*	*
Mississippi	2,758	901	3,659	3,676	960	4,636
Oklahoma *	250	235	485	*	*	*
Tennessee	5,450	2,252	7,702	8,951	3,352	12,303
Texas	1,864	1,896	3,760	2,957	2,872	5,829
Total	**24,842**	**9,653**	**34,495**	**29,285**	**11,957**	**41,242**
	72.0%	**28.0%**	**100.0%**	**71.0%**	**29.0%**	**100.0%**
Mountain						
Arizona	1,661	2,392	4,053	1,671	2,025	3,696
Colorado	290	417	707	79	192	271
Idaho	91	405	496	482	1,738	2,220
Montana *	97	275	372	*	*	*
Nevada *	457	1,492	1,949	*	*	*
New Mexico *	1,075	932	2,007	*	*	*
Utah *	51	228	279	*	*	*
Wyoming *	30	47	77	*	*	*
Total	**3,752**	**6,188**	**9,940**	**2,232**	**3,955**	**6,187**
	37.7%	**62.3%**	**100.0%**	**36.1%**	**63.9%**	**100.0%**
Pacific						
Alaska *	14	4	18	*	*	*
California	1,205	7,547	8,752	1,441	8,707	10,148
Hawaii *	0	2	2	*	*	*
Oregon	439	2,701	3,140	801	4,787	5,588
Washington	357	3,112	3,469	39	1,044	1,083
Total	**2,015**	**13,366**	**15,381**	**2,281**	**14,538**	**16,819**
	13.1%	**86.9%**	**100.0%**	**13.6%**	**86.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	101,330	79,093	180,423	101,876	78,887	180,763
	56.2%	43.8%	100.0%	56.4%	43.6%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,511	1,684	6,195	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,804	1,871	5,675
Total	**105,841**	**80,777**	**186,618**	**105,680**	**80,758**	**186,438**
	56.7%	**43.3%**	**100.0%**	**56.7%**	**43.3%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	2,124	11.0%	1	672	6.4%	3	1,452	16.6%	1
North Carolina	1,843	9.5%	2	1,254	11.9%	1	589	6.7%	4
Georgia	1,154	6.0%	3	560	5.3%	6	594	6.8%	3
Michigan	1,093	5.7%	4	592	5.6%	5	501	5.7%	5
California	993	5.1%	5	122	1.2%	23	871	9.9%	2
South Carolina	945	4.9%	6	557	5.3%	7	388	4.4%	6
Alabama	928	4.8%	7	696	6.6%	2	232	2.6%	13
Tennessee	855	4.4%	8	619	5.9%	4	236	2.7%	12
New York	763	3.9%	9	442	4.2%	9	321	3.7%	9
Ohio	689	3.6%	10	462	4.4%	8	227	2.6%	14
Pennsylvania	683	3.5%	11	398	3.8%	11	285	3.3%	10
Indiana	682	3.5%	12	410	3.9%	10	272	3.1%	11
Virginia	573	3.0%	13	378	3.6%	12	195	2.2%	16
Kentucky	482	2.5%	14	351	3.3%	13	131	1.5%	18
Oregon	389	2.0%	15	65	0.6%	33	324	3.7%	8
Washington	379	2.0%	16	42	0.4%	36	337	3.8%	7
Missouri	372	1.9%	17	262	2.5%	14	110	1.3%	21
Arkansas	361	1.9%	18	258	2.4%	15	103	1.2%	22
Arizona	338	1.7%	19	139	1.3%	22	199	2.3%	15
Illinois	316	1.6%	20	206	1.9%	18	110	1.3%	20
Mississippi	306	1.6%	21	222	2.1%	16	84	1.0%	23
Texas	305	1.6%	22	186	1.8%	20	119	1.4%	19
Maine	266	1.4%	23	209	2.0%	17	57	0.7%	28
Nevada	259	1.3%	24	89	0.8%	28	170	1.9%	17
Wisconsin	236	1.2%	25	204	1.9%	19	32	0.4%	37
West Virginia	225	1.2%	26	159	1.5%	21	66	0.8%	26
Delaware	193	1.0%	27	121	1.1%	24	72	0.8%	25
New Mexico	166	0.9%	28	92	0.9%	27	74	0.8%	24
Minnesota	146	0.8%	29	99	0.9%	25	47	0.5%	31
New Hampshire	138	0.7%	30	82	0.8%	29	56	0.6%	29
Maryland	132	0.7%	31	72	0.7%	32	60	0.7%	27
Kansas	127	0.7%	32	76	0.7%	31	51	0.6%	30
Iowa	125	0.6%	33	95	0.9%	26	30	0.3%	38
Louisiana	99	0.5%	34	79	0.7%	30	20	0.2%	43
Vermont	96	0.5%	35	62	0.6%	34	34	0.4%	35
Massachusetts	79	0.4%	36	50	0.5%	35	29	0.3%	39
Colorado	71	0.4%	37	27	0.3%	38	44	0.5%	33
Idaho	63	0.3%	38	18	0.2%	42	45	0.5%	32
South Dakota	56	0.3%	39	31	0.3%	37	25	0.3%	41
New Jersey	52	0.3%	40	24	0.2%	39	28	0.3%	40
Utah	47	0.2%	41	12	0.1%	45	35	0.4%	34
Montana	44	0.2%	42	10	0.1%	46	34	0.4%	36
Nebraska	44	0.2%	43	22	0.2%	40	22	0.3%	42
Oklahoma	38	0.2%	44	21	0.2%	41	17	0.2%	44
North Dakota	29	0.1%	45	13	0.1%	44	16	0.2%	45
Connecticut	22	0.1%	46	16	0.2%	43	6	0.1%	46
Rhode Island	7	0.0%	47	3	0.0%	47	4	0.0%	47
Wyoming	5	0.0%	48	2	0.0%	48	3	0.0%	48
Alaska	1	0.0%	49	0	0.0%	49	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	19,339	**99.9%**		**10,581**	**100.3%**		**8,758**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	19,174	10.6%	1	6,474	6.4%	3	12,700	16.1%	1
North Carolina	16,333	9.1%	2	10,600	10.5%	1	5,733	7.2%	4
Georgia	12,702	7.0%	3	6,393	6.3%	4	6,309	8.0%	3
Alabama	9,697	5.4%	4	7,538	7.4%	2	2,159	2.7%	13
South Carolina	9,517	5.3%	5	5,800	5.7%	5	3,717	4.7%	6
California	8,752	4.9%	6	1,205	1.2%	23	7,547	9.5%	2
Michigan	8,704	4.8%	7	4,986	4.9%	7	3,718	4.7%	5
Tennessee	7,702	4.3%	8	5,450	5.4%	6	2,252	2.8%	12
New York	6,867	3.8%	9	4,183	4.1%	8	2,684	3.4%	9
Pennsylvania	6,313	3.5%	10	3,878	3.8%	11	2,435	3.1%	10
Ohio	5,810	3.2%	11	4,072	4.0%	9	1,738	2.2%	16
Indiana	5,797	3.2%	12	3,891	3.8%	10	1,906	2.4%	14
Kentucky	4,792	2.7%	13	3,501	3.5%	12	1,291	1.6%	19
Virginia	4,734	2.6%	14	3,187	3.1%	13	1,547	2.0%	17
Arizona	4,053	2.2%	15	1,661	1.6%	22	2,392	3.0%	11
Missouri	3,825	2.1%	16	2,709	2.7%	15	1,116	1.4%	20
Texas	3,760	2.1%	17	1,864	1.8%	19	1,896	2.4%	15
Mississippi	3,659	2.0%	18	2,758	2.7%	14	901	1.1%	22
Washington	3,469	1.9%	19	357	0.4%	35	3,112	3.9%	7
Arkansas	3,225	1.8%	20	2,477	2.4%	16	748	0.9%	24
Oregon	3,140	1.7%	21	439	0.4%	34	2,701	3.4%	8
Illinois	2,748	1.5%	22	1,858	1.8%	20	890	1.1%	23
Maine	2,354	1.3%	23	1,940	1.9%	17	414	0.5%	31
West Virginia	2,336	1.3%	24	1,667	1.6%	21	669	0.8%	25
Wisconsin	2,163	1.2%	25	1,878	1.9%	18	285	0.4%	35
New Mexico	2,007	1.1%	26	1,075	1.1%	25	932	1.2%	21
Nevada	1,949	1.1%	27	457	0.5%	33	1,492	1.9%	18
Delaware	1,587	0.9%	28	1,027	1.0%	26	560	0.7%	26
Minnesota	1,569	0.9%	29	1,128	1.1%	24	441	0.6%	28
Kansas	1,326	0.7%	30	828	0.8%	28	498	0.6%	27
New Hampshire	1,182	0.7%	31	772	0.8%	29	410	0.5%	32
Louisiana	1,175	0.7%	32	1,004	1.0%	27	171	0.2%	44
Maryland	1,118	0.6%	33	679	0.7%	31	439	0.6%	29
Iowa	1,002	0.6%	34	749	0.7%	30	253	0.3%	38
Vermont	782	0.4%	35	565	0.6%	32	217	0.3%	43
Colorado	707	0.4%	36	290	0.3%	38	417	0.5%	30
Massachusetts	619	0.3%	37	355	0.4%	36	264	0.3%	37
New Jersey	582	0.3%	38	277	0.3%	39	305	0.4%	34
South Dakota	526	0.3%	39	308	0.3%	37	218	0.3%	42
Idaho	496	0.3%	40	91	0.1%	45	405	0.5%	33
Oklahoma	485	0.3%	41	250	0.2%	40	235	0.3%	39
Nebraska	396	0.2%	42	178	0.2%	41	218	0.3%	41
Montana	372	0.2%	43	97	0.1%	44	275	0.3%	36
Utah	279	0.2%	44	51	0.1%	47	228	0.3%	40
North Dakota	230	0.1%	45	130	0.1%	43	100	0.1%	45
Connecticut	211	0.1%	46	149	0.1%	42	62	0.1%	46
Rhode Island	100	0.1%	47	60	0.1%	46	40	0.1%	48
Wyoming	77	0.0%	48	30	0.0%	48	47	0.1%	47
Alaska	18	0.0%	49	14	0.0%	49	4	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
180,423	**100.0%**			**101,330**	**99.9%**		**79,093**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Indiana	2,845	14.8%	1	1,731	16.4%	1	1,114	12.8%	3
Georgia	2,720	14.1%	2	1,357	12.9%	3	1,363	15.6%	1
North Carolina	2,109	10.9%	3	1,524	14.4%	2	585	6.7%	6
Alabama	1,906	9.9%	4	1,340	12.7%	4	566	6.5%	7
Florida	1,688	8.8%	5	469	4.4%	7	1,219	14.0%	2
Pennsylvania	1,433	7.4%	6	776	7.3%	6	657	7.5%	5
Tennessee	1,350	7.0%	7	990	9.4%	5	360	4.1%	9
California	1,116	5.8%	8	145	1.4%	14	971	11.1%	4
Oregon	688	3.6%	9	156	1.5%	13	532	6.1%	8
Mississippi	510	2.6%	10	384	3.6%	8	126	1.4%	14
Texas	453	2.3%	11	271	2.6%	10	182	2.1%	11
Virginia	366	1.9%	12	292	2.8%	9	74	0.8%	17
Ohio	344	1.8%	13	243	2.3%	12	101	1.2%	15
Wisconsin	308	1.6%	14	263	2.5%	11	45	0.5%	20
Arizona	289	1.5%	15	124	1.2%	17	165	1.9%	12
Idaho	281	1.5%	16	50	0.5%	19	231	2.6%	10
Nebraska	222	1.2%	17	131	1.2%	15	91	1.0%	16
Minnesota	194	1.0%	18	125	1.2%	16	69	0.8%	18
Kansas	182	0.9%	19	116	1.1%	18	66	0.8%	19
Washington	136	0.7%	20	9	0.1%	22	127	1.5%	13
Maine	59	0.3%	21	44	0.4%	20	15	0.2%	23
Missouri	49	0.3%	22	7	0.1%	23	42	0.5%	21
Colorado	40	0.2%	23	12	0.1%	21	28	0.3%	22
Iowa	*								
Michigan	*								
Rhode Island	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
West Virginia	*								
Hawaii	*								
Arkansas	*								
Oklahoma	*								
Maryland	*								
Louisiana	*								
Kentucky	*								
New Jersey	*								
South Carolina	*								
New York	*								
New Hampshire	*								
Utah	*								
Delaware	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
South Dakota	*								
Illinois	*								
Alaska	*								
Montana	*								
	19,288	**100.1%**		**10,559**	**100.1%**		**8,729**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	28,520	15.8%	1	14,488	14.2%	2	14,032	17.8%	1
Indiana	24,622	13.6%	2	15,936	15.6%	1	8,686	11.0%	4
North Carolina	19,529	10.8%	3	13,824	13.6%	3	5,705	7.2%	5
Alabama	18,474	10.2%	4	13,701	13.4%	4	4,773	6.0%	8
Florida	15,072	8.3%	5	4,473	4.4%	7	10,599	13.4%	2
Pennsylvania	13,036	7.2%	6	7,841	7.7%	6	5,195	6.6%	6
Tennessee	12,303	6.8%	7	8,951	8.8%	5	3,352	4.2%	9
California	10,148	5.6%	8	1,441	1.4%	14	8,707	11.0%	3
Texas	5,829	3.2%	9	2,957	2.9%	9	2,872	3.6%	10
Oregon	5,588	3.1%	10	801	0.8%	18	4,787	6.1%	7
Mississippi	4,636	2.6%	11	3,676	3.6%	8	960	1.2%	14
Arizona	3,696	2.0%	12	1,671	1.6%	13	2,025	2.6%	11
Virginia	3,430	1.9%	13	2,822	2.8%	10	608	0.8%	17
Ohio	2,917	1.6%	14	2,168	2.1%	12	749	0.9%	16
Wisconsin	2,633	1.5%	15	2,230	2.2%	11	403	0.5%	20
Idaho	2,220	1.2%	16	482	0.5%	19	1,738	2.2%	12
Nebraska	2,071	1.1%	17	1,157	1.1%	17	914	1.2%	15
Minnesota	1,881	1.0%	18	1,304	1.3%	16	577	0.7%	18
Kansas	1,843	1.0%	19	1,347	1.3%	15	496	0.6%	19
Washington	1,083	0.6%	20	39	0.0%	23	1,044	1.3%	13
Maine	567	0.3%	21	443	0.4%	20	124	0.2%	23
Colorado	412	0.2%	22	121	0.1%	21	291	0.4%	22
Missouri	394	0.2%	23	45	0.0%	22	349	0.4%	21
Rhode Island	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
West Virginia	*								
Iowa	*								
Michigan	*								
Hawaii	*								
Arkansas	*								
Oklahoma	*								
New Jersey	*								
South Carolina	*								
New York	*								
Kentucky	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Utah	*								
Delaware	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
South Dakota	*								
Illinois	*								
Alaska	*								
Montana	*								
	180,904	**99.8%**		**101,918**	**99.8%**		**78,986**	**99.9%**	

Does Not Include States with "*"
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OCTOBER 1988
Manufacturing Report

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